



June 23, 2020

Board of Public Works and Safety
City of Lafayette

Re: Recommendation for Award
Loeb Stadium Project-Video Board

Dear Board Members:

We have reviewed the apparent low bid submitted for the referenced project. The apparent low bidder is Fair-Play Corporation with a bid in the amount of \$512,198.00. Their bid was determined to be complete.

We recommend that the bid be awarded to Fair-Play Corporation in the amount of \$512,198.00. The final completion date of this project is December 21, 2020.

Please find the attached summary of the bid, executed contracts and the Notice to Proceed.

Thank you for your consideration,

Sincerely,

A handwritten signature in cursive script that reads "Claudine Laufman".

Claudine Laufman
Superintendent, Lafayette Parks and Recreation



AMERICAN
STRUCTUREPOINT
INC.

June 18, 2020

Ms Claudine Laufman
Lafayette Parks & Recreation Administrator

Claudine,

American Structurepoint has reviewed the bid response from FairPlay Corporation and believe that the systems that they are proposing meet the intent of the specification set forth. We have consulted with references they have provided and believe they would support their product in a timely manner and stand behind a quality installation.

Therefore, we recommend the acceptance and award of the Scoreboard package to FairPlay Corporation.

Please let me know if you have any further questions.

Regards,
American Structurepoint, Inc.

Dan McCloskey RA, CSI, CDT